



長興材料

ETERNAL MATERIALS

Elements of Infinite Possibilities

The background of the slide is a collage of scientific and technological images. At the top left, there is a periodic table of elements with chemical structures overlaid, including a benzene ring with two hydroxyl groups and a cyclohexane ring with a methyl group. In the center, a blue-tinted image shows a laboratory flask with a chemical structure and a pipette. At the bottom left, there is a close-up of a circuit board. A large, light gray diagonal shape cuts across the right side of the slide, and a small red triangle is positioned to the right of the main title.

2025 First Quarter Earnings Conference

Speaker : B.C. Liu, Spokesman / CFO

Date : 2025/05/16

Agenda



1. Profile
2. 1Q25 Financial results
3. Key messages
4. Q&A





Profile



Profile



Chairman — Allen K. L. Kao

Core Business — Manufacturing, processing and sales

Founding

1964

Employees

4,885

Overall Sales
Revenue

USD\$ 1,376
million

Production Sites

25

Taiwan 5

China 14

USA 1

Thailand 1

Japan 2

Malaysia 1

Italy 1

Headcounts of
Researcher

588

R&D expenditures

For sales revenue
4%

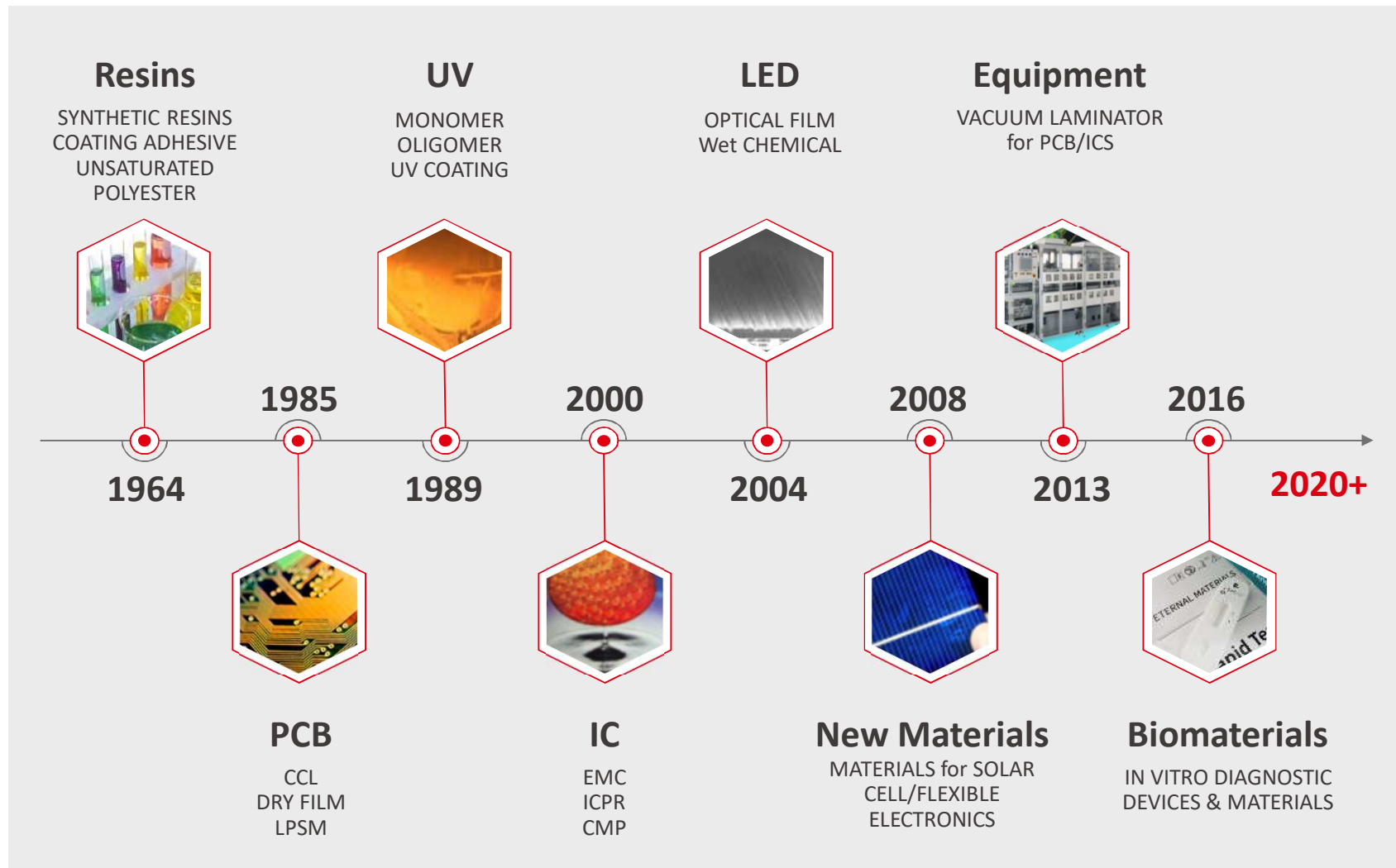
Notes 1 :

Number of Employees on
Mar 31,2025

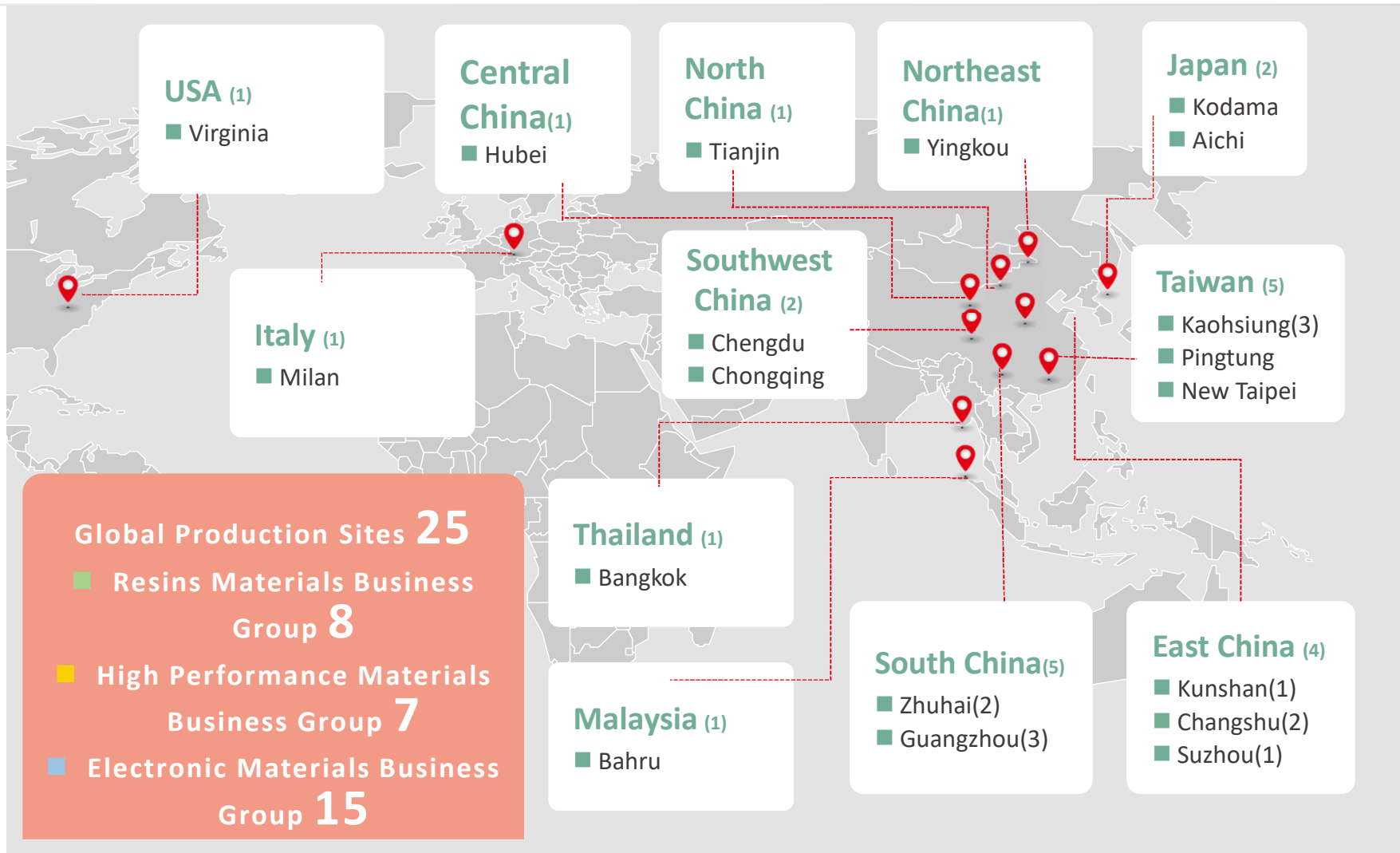
Notes 2:

refer to year 2024
Consolidated statement

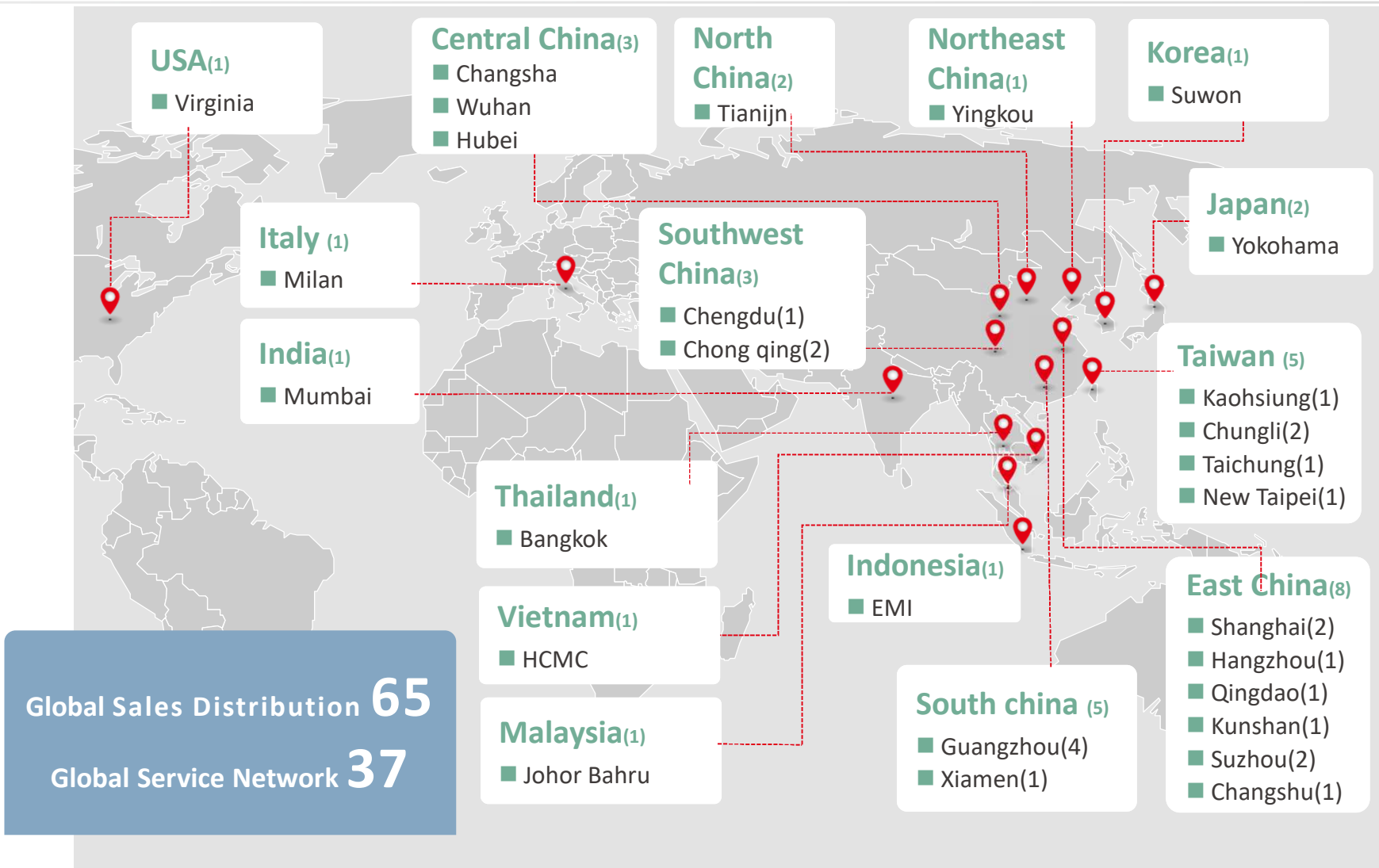
Development Milestones



Global Production Sites



Global Service Network



2024 Product Lines Sales Ratio

Resins Materials 47.71%

- Alkyd Resin 、Solvent-Based Acrylic Coating Resin
- Water-Based Acrylic Coating Resin
- Acrylic Resin For Adhesives and Overprinting
- Polyester Polyol Resin 、Fluorocarbon Resin
- Polyurethane Resin 、Saturated Polyester Resin
- Amino Resin 、Optoelectronic Materials 、Wind power materials
- Other Coatings Resin
- Conductive polymer
- Unsaturated Polyester Resin
- Vinyl Ester Resin 、Fire Retardant Resin
- Epoxy System 、Structural Adhesive
- Polyester for Polyurethane Foam

Others 0.45%

- Enzyme
- antibody for IVD
- Liquid molding compound
- Thermoplastic composite materials
- Hydrophilic film for strip
- Si/C for LIB materials
- Blood glucose test strip material
- High Frequency Materials in 5G

Electronic Materials 25.53%

- Dry Film Photoresist
- Dry Film Solder Mask
- UV INK
- Dry Film Photosensitive Polyimide
- Liquid Polyimide Material
- Vacuum Laminator
- Toll Coating Service
- Paper Phenolic Copper Clad Laminate
- Composite Epoxy Copper Clad Laminate

High Performance Materials 26.31%

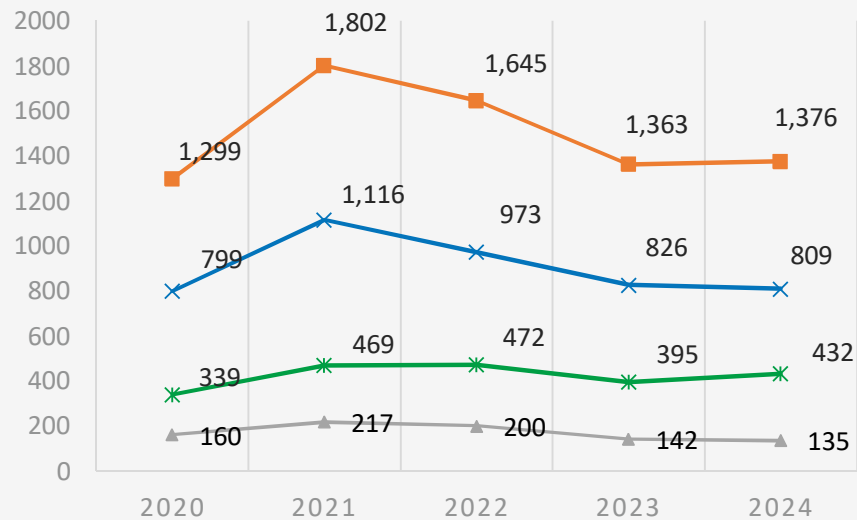
- UV Monomers
- UV Oligomers
- Special Coatings
- Pressure Sensitive Adhesive / Adhesives
- Silicone Materials
- UV Curable Molding Material

Consolidated Revenue
USD\$ 1,376 million

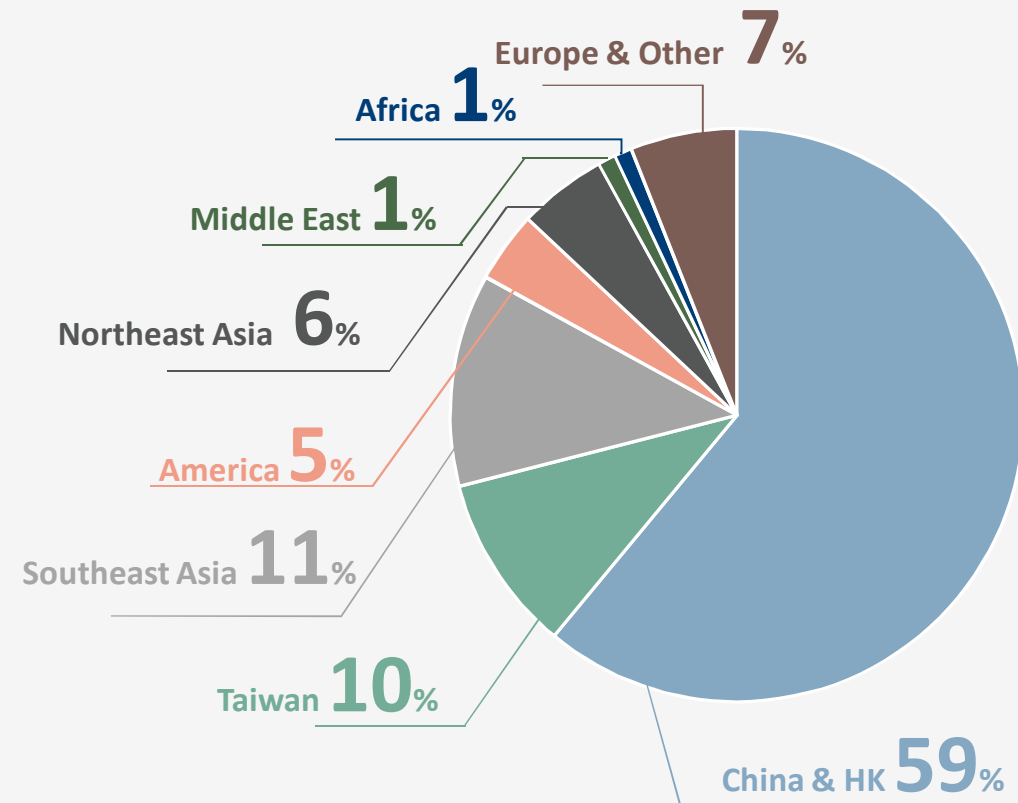
Annual Sales Distribution (In the recent 5 years), 2024 Regional Markets Sales Ratio



■ Unit : USD million



—■— Group —×— China —*— Other —▲— Taiwan





1Q25 Financial results



Financial Information-Balance Sheets & Key Indices



	2025Q1		2024		2023		Unit : TWD Millions
	Amount	%	Amount	%	Amount	%	
Cash and cash equivalents and current financial assets	7,925	<u>13</u>	8,370	<u>13</u>	7,624	<u>13</u>	
Accounts receivable	15,206	<u>24</u>	15,447	<u>25</u>	15,213	<u>26</u>	
Inventories	8,834	<u>14</u>	8,533	<u>14</u>	8,479	<u>14</u>	
Financial assets	3,827	<u>6</u>	3,797	<u>6</u>	3,516	<u>6</u>	
Property, plant and equipment	21,236	<u>34</u>	20,836	<u>33</u>	18,323	<u>31</u>	
Total Assets	62,572	<u>100</u>	62,419	<u>100</u>	58,538	<u>100</u>	
Short-term borrowings	4,989	<u>8</u>	5,698	<u>9</u>	5,557	<u>9</u>	
Current portion of long-term borrowings	2,720	<u>4</u>	2,605	<u>4</u>	3,741	<u>6</u>	
Long-term borrowings	12,835	<u>21</u>	12,257	<u>20</u>	11,858	<u>20</u>	
Total Liabilities	34,197	<u>55</u>	33,429	<u>54</u>	33,322	<u>57</u>	
Total Equity	28,375	<u>45</u>	28,991	<u>46</u>	25,216	<u>43</u>	
Key Financial Ratios							
Average cash collection days	141		129		141		
Average days required for sale	101		89		99		
Current ratio (%)	183		186		182		

Financial Information-Statements of Comprehensive Income



	2025Q1		2024		2023		Unit : TWD Millions
	Amount	%	Amount	%	Amount	%	
Operating Revenue	10,061	100	44,191	100	42,452	100	
Gross profit	2,054	20	8,824	20	8,147	19	
Operating expenses	(1,606)	(16)	(6,655)	(15)	(6,232)	(15)	
Operating Income	448	4	2,170	5	1,915	5	
Non-operating income and expenses	97	2	574	1	268	1	
Net profit attributable to owners of the company	349		1,835		1,504		
Key Financial Ratios							
Net profit margin (%)	4		4		4		
EPS	0.30		1.56		1.28		
ROE (%)	5		7		6		

Financial Information-Cash Flow Statements



	2025Q1	2024	2023	Unit : TWD Millions
	Amount	Amount	Amount	
Cash and cash equivalents at the beginning of the year	7,103	6,382	5,451	
Cash flows from operating activities	546	4,612	6,514	
Acquisition of property, plant and equipment	(1,037)	(3,587)	(3,149)	
Increase (decrease) in borrowings	(171)	2,101	(1,107)	
Dividends paid	0	(943)	(1,414)	
Other items	(226)	(1,678)	250	
Effects of exchange rate changes on cash and cash equivalents	137	214	(163)	
Cash and cash equivalents at the end of the period	6,352	7,103	6,382	
Free cash flow	(491)	1,025	3,365	

Note: Free cash flow=

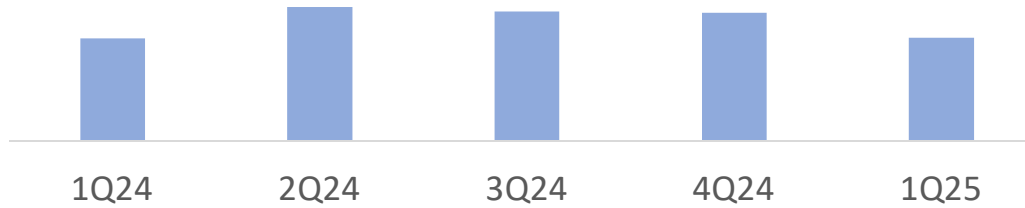
Cash flows from operating activities - Acquisition of property, plant and equipment

Sales Revenues & Gross Profits



Unit : TWD Millions

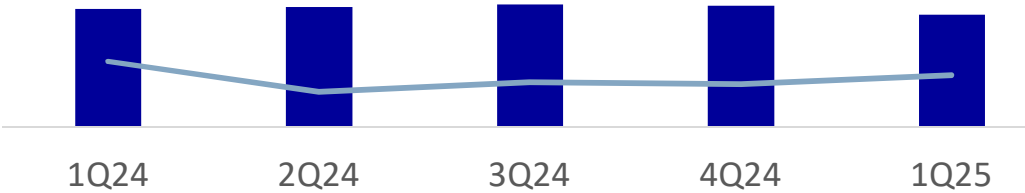
Sales
營收



■ Sales

1Q24	2Q24	3Q24	4Q24	1Q25
10,021	11,570	11,334	11,267	10,061

GP
毛利



■ GP

1Q24	2Q24	3Q24	4Q24	1Q25
2,164	2,198	2,246	2,216	2,054

— GPM

1Q24	2Q24	3Q24	4Q24	1Q25
21.6%	19.0%	19.8%	19.7%	20.4%

1Q25

y/y

q/q

Sales

+0.4%

-10.7%

Gross
Profits

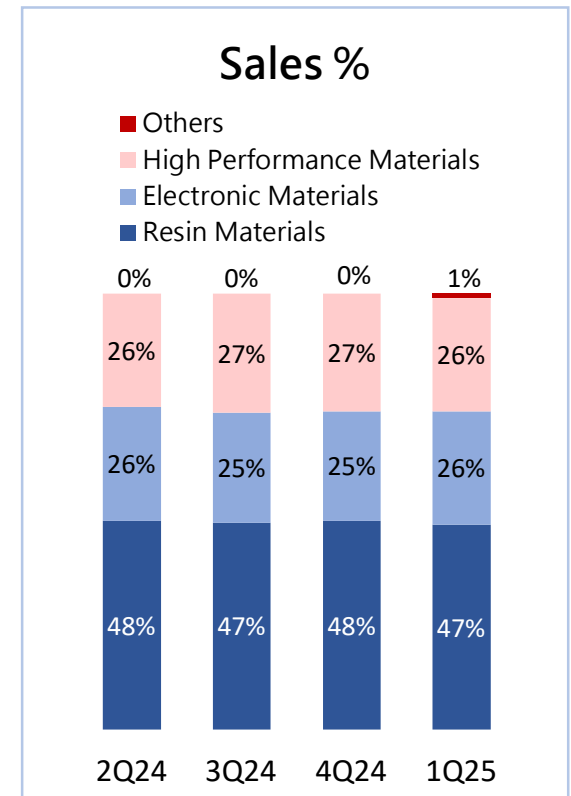
-5.1%

-7.3%

Performance by Segment



TWD Millions		1Q Sales		1Q Operating Profits		
		y/y	q/q		y/y	q/q
Resin Materials	4,738	+1.1%	-13%	197	+52%	+48%
Electronic Materials	2,662	-0.9%	-5%	162	-45%	-13%
High Performance Materials	2,605	+0.4%	-13%	268	-23%	-30%





Recap of Recent Major Events





Recap of Recent Major Events

- Eternal Materials Board of Directors approved to repurchase treasury shares . (2025/05/09)



長興材料

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MATERIALS**

Elements of Infinite Possibilities

